

CARLMICHAEL HARRISON



Over 64 transactions in 2021
2021 gross sales and leases in excess of \$10,500,000
Extensive commercial seller/landlord and tenant network

**COMMERCIAL
REAL ESTATE
BROKER**

2021

COMMERCIAL INVESTMENT
DIVISION (CID) PAST-PRESIDENT

REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

2020

A DIRECTOR FOR CHARLESTON
TRIDENT ASSOCIATION
BOARD OF DIRECTORS

COMMERCIAL INVESTMENT
DIVISION (CID) PRESIDENT

REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

BEACH COMMERCIAL
CAPTAIN'S CUP

2019

A DIRECTOR FOR CHARLESTON
TRIDENT ASSOCIATION
BOARD OF DIRECTORS

COMMERCIAL INVESTMENT
DIVISION (CID) PRESIDENT ELECT

2017

REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

AFFILIATIONS

NATIONAL ASSOCIATION
OF REALTORS

CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

COMMERCIAL INVESTMENT
DIVISION (CID) MEMBER

CERTIFICATIONS

SOUTH CAROLINA
SALESMAN LICENSE

LICENSED PILOT

PROFESSIONAL ACCOMPLISHMENTS

Since joining Beach Commercial in 2008, Carlmichael has increased his sales volume with his market knowledge and extensive business relationships in the Charleston area which allows him to bring new business to the market and find ideal tenants to grow his clients' portfolios.

As a seven time recipient of the "Realtor of Distinction" award, Carlmichael is among the top 10 percent of sales producing Realtors registered with Charleston Trident Association of Realtors, having exceeded the criteria of completing over \$9.5 million in volume and/or 23 sides. Based on the annual production rankings for Charleston Commercial Brokerage firms listed in CRBJ, Carlmichael and his Beach Commercial colleagues consistently produce more volume per agent than any other firm. Beach Commercial's clients receive the benefit of a collaborative team and The Beach Company's extensive in-house professional services and resources.

BUSINESS AND EDUCATIONAL BACKGROUND

Carl Michael was recruited to Beach Commercial to manage The Beach Company's retail portfolio. In this role he identifies prospective tenants for The Beach Company and third-party client's retail locations through intensive market research, handles new lease terms and renewals for clients and works closely with The Beach Company's asset manager to maximize profits.

In 2020, Carlmichael served as President of CTAR's Commercial Investment Division (CID), which is responsible for organizing the annual Commercial Market Forecast event.

PERSONAL

Carl Michael has lived in Charleston since grade school. He graduated from The Citadel where he earned his bachelor's degree in business administration.

He is an avid boater, outdoorsman and is active in the community. Carl Michael is a member of Seacoast Church and volunteers with First Tee of Charleston. He and his wife, Jenny, and their two daughters live in Mount Pleasant.

