

EDDIE HUGHES



*Over 40 transactions in 2022*

*2022 gross sales and leases in excess of \$27,250,000*

*Consistently top 2% of land sales volume for Charleston area agents*

*Expert land investment broker*

### COMMERCIAL REAL ESTATE BROKER

#### 2022

BEACH COMMERCIAL  
TOP PRODUCER OF THE YEAR

BEACH COMMERCIAL  
CAPTAIN'S CUP

#### 2021

REALTOR OF DISTINCTION  
CHARLESTON TRIDENT  
ASSOCIATION OF REALTORS

BEACH COMMERCIAL  
TOP PRODUCER OF THE YEAR

#### 2020

REALTOR OF DISTINCTION  
CHARLESTON TRIDENT  
ASSOCIATION OF REALTORS

BEACH COMMERCIAL  
TOP PRODUCER OF THE YEAR

#### 2019

REALTOR OF DISTINCTION  
CHARLESTON TRIDENT  
ASSOCIATION OF REALTORS

BEACH COMMERCIAL  
TOP PRODUCER OF THE YEAR

BEACH COMMERCIAL  
CAPTAIN'S CUP

### AFFILIATIONS

NATIONAL ASSOCIATION  
OF REALTORS

CHARLESTON TRIDENT  
ASSOCIATION OF REALTORS

COMMERCIAL INVESTMENT  
DIVISION (CID) MEMBER

### CERTIFICATIONS

SOUTH CAROLINA  
SALESMAN LICENSE

### PROFESSIONAL ACCOMPLISHMENTS

Eddie's unmatched knowledge of large land tract sales and development, coupled with his strong work ethic and diligence in taking projects from site selection through the entitlement process, make Eddie one of the most sought-after commercial brokers statewide. Since joining Beach Commercial in 2008, Eddie has developed an extensive network of long-term business relationships. Currently among the top 1 percent of land-sales producing Realtors in the Charleston area, Eddie's diverse portfolio experience includes working Real Estate Investment Trusts, hunting properties, timber sales, land development and acquisition in addition to industrial, office and retail sales and leasing.

As an eight time recipient of the "Realtor of Distinction" award, having exceeded the criteria of completing over \$9.5 million in volume and/or 23 sides, Eddie is consistently among the top producing Realtors. Based on the annual production rankings for Charleston Commercial Brokerage firms listed in CRBJ, Eddie and his Beach Commercial colleagues consistently produce more volume per agent than any other firm. Beach Commercial's clients receive the benefit of a collaborative team and The Beach Company's extensive in house professional services and resources.

### BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Beach Commercial, Eddie spent five years as a sales agent with Beach Residential where he gained an understanding of the land development process, meeting financial proformas for developers, while creating value for perspective buyers. He was awarded Beach Residential Top Producer of the Year in 2007.

In addition to his career in real estate, Eddie has sales experience in the food and beverage industry. During his time as a Regional Manager of Coastal Wine & Beverage, company sales increased from \$3 million to \$13 million annually.

### PERSONAL

Eddie has lived in South Carolina for more than 30 years. He lives in Wadmalaw Island and enjoys spending time on both land and water with his wife, Chris, and their daughter. He is an avid outdoorsman and enjoys hunting, fishing and boating, and a true craftsman by nature.

# BEACH

## COMMERCIAL

A DIVISION OF THE BEACH COMPANY

BEACHCOMMERCIALRE.COM