

CARLMICHAEL HARRISON



Over 78 transactions in 2023
2023 gross sales and leases in excess of \$13,812,000
Extensive commercial seller/landlord and tenant network

**COMMERCIAL
 REAL ESTATE
 BROKER**

- 2023**
- BEACH COMMERCIAL
CAPTAIN'S CUP
- REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS
- COSTAR POWER BROKER
AWARD Q4-2023

- 2021**
- COMMERCIAL INVESTMENT
DIVISION (CID) PAST-PRESIDENT
- REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

- 2020**
- A DIRECTOR FOR CHARLESTON
TRIDENT ASSOCIATION
BOARD OF DIRECTORS
- COMMERCIAL INVESTMENT
DIVISION (CID) PRESIDENT
- REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS
- BEACH COMMERCIAL
CAPTAIN'S CUP

- AFFILIATIONS**
- NATIONAL ASSOCIATION
OF REALTORS
 - CHARLESTON TRIDENT
ASSOCIATION OF REALTORS
 - COMMERCIAL INVESTMENT
DIVISION (CID) MEMBER

- CERTIFICATIONS**
- SOUTH CAROLINA
SALESMAN LICENSE
 - LICENSED PILOT

PROFESSIONAL ACCOMPLISHMENTS

Since joining Beach Commercial in 2008, Carlmichael has increased his sales volume with his market knowledge and extensive business relationships in the Charleston area which allows him to bring new business to the market and find ideal tenants to grow his clients' portfolios.

As an eight time recipient of the "Realtor of Distinction" award, Carlmichael is among the top 10 percent of sales producing Realtors registered with Charleston Trident Association of Realtors, having exceeded the criteria of completing over \$10.8 million in volume and/or 20 sides. Based on the annual production rankings for Charleston Commercial Brokerage firms listed in CRBJ, Carlmichael and his Beach Commercial colleagues consistently produce more volume per agent than any other firm. Beach Commercial's clients receive the benefit of a collaborative team and The Beach Company's extensive in-house professional services and resources.

BUSINESS AND EDUCATIONAL BACKGROUND

Carl Michael was recruited to Beach Commercial to manage The Beach Company's retail portfolio. In this role he identifies prospective tenants for The Beach Company and third-party client's retail locations through intensive market research, handles new lease terms and renewals for clients and works closely with The Beach Company's asset manager to maximize profits.

In 2020, Carlmichael served as President of CTAR's Commercial Investment Division (CID), which is responsible for organizing the annual Commercial Market Forecast event.

PERSONAL

Carl Michael has lived in Charleston since grade school. He graduated from The Citadel where he earned his bachelor's degree in business administration.

He is an avid boater, outdoorsman and is active in the community. Carlmichael is a member of Seacoast Church and volunteers with First Tee of Charleston. He and his wife, Jenny, and their two daughters live in Mount Pleasant.

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 COMMERCIAL
 A DIVISION OF THE BEACH COMPANY
 BEACHCOMMERCIALRE.COM