

CARLMICHAEL HARRISON



Over 78 transactions in 2023
2023 gross sales and leases in excess of \$13,812,000
Extensive commercial seller/landlord and tenant network

**COMMERCIAL
 REAL ESTATE
 BROKER**

2023
 BEACH COMMERCIAL
 CAPTAIN'S CUP
 REALTOR OF DISTINCTION
 CHARLESTON TRIDENT
 ASSOCIATION OF REALTORS
 COSTAR POWER BROKER
 AWARD Q4-2023

2021
 COMMERCIAL INVESTMENT
 DIVISION (CID) PAST-PRESIDENT
 REALTOR OF DISTINCTION
 CHARLESTON TRIDENT
 ASSOCIATION OF REALTORS

2020
 A DIRECTOR FOR CHARLESTON
 TRIDENT ASSOCIATION
 BOARD OF DIRECTORS
 COMMERCIAL INVESTMENT
 DIVISION (CID) PRESIDENT
 REALTOR OF DISTINCTION
 CHARLESTON TRIDENT
 ASSOCIATION OF REALTORS
 BEACH COMMERCIAL
 CAPTAIN'S CUP

AFFILIATIONS
 NATIONAL ASSOCIATION
 OF REALTORS
 CHARLESTON TRIDENT
 ASSOCIATION OF REALTORS
 COMMERCIAL INVESTMENT
 DIVISION (CID) MEMBER

CERTIFICATIONS
 SOUTH CAROLINA
 SALESMAN LICENSE
 LICENSED PILOT

PROFESSIONAL ACCOMPLISHMENTS

Since joining Beach Commercial in 2008, Carlmichael has increased his sales volume with his market knowledge and extensive business relationships in the Charleston area which allows him to bring new business to the market and find ideal tenants to grow his clients' portfolios.

As an eight time recipient of the "Realtor of Distinction" award, Carlmichael is among the top 10 percent of sales producing Realtors registered with Charleston Trident Association of Realtors, having exceeded the criteria of completing over \$10.8 million in volume and/or 20 sides in 2023. Based on the annual production rankings for Charleston Commercial Brokerage firms listed in CRBJ, Carlmichael and his Beach Commercial colleagues consistently produce more volume per agent than any other firm. Beach Commercial's clients receive the benefit of a collaborative team and The Beach Company's extensive in-house professional services and resources.

BUSINESS AND EDUCATIONAL BACKGROUND

Carlmichael was recruited to Beach Commercial to manage The Beach Company's retail portfolio. In this role he identifies prospective tenants for The Beach Company and third-party client's retail locations through intensive market research, handles new lease terms and renewals for clients and works closely with The Beach Company's asset manager to maximize profits.

In 2020, Carlmichael served as President of CTAR's Commercial Investment Division (CID), which is responsible for organizing the annual Commercial Market Forecast event.

PERSONAL

Carlmichael has lived in Charleston since grade school. He graduated from The Citadel where he earned his bachelor's degree in business administration.

He is an avid boater, outdoorsman and is active in the community. Carlmichael is a member of Seacoast Church and volunteers with First Tee of Charleston. He and his wife, Jenny, and their two daughters live in Mount Pleasant.

