

EDWARD G. ROBINSON, IV



Over 34 transactions in 2023

2023 gross sales and leases in excess of \$13,811,000

Commercial buyer/seller network built over 29 years

**COMMERCIAL
REAL ESTATE
BROKER**

2021

REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

BEACH COMMERCIAL
CAPTAIN'S CUP

2020

REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

2019

REALTOR OF DISTINCTION
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

2018

BEACH COMMERCIAL TOP
PRODUCER OF THE YEAR
BEACH COMMERCIAL
CAPTAIN'S CUP

AFFILIATIONS

NATIONAL ASSOCIATION
OF REALTORS

CHARLESTON TRIDENT
ASSOCIATION OF REALTORS

COMMERCIAL INVESTMENT
DIVISION (CID) MEMBER

CCIM CANDIDATE

FURMAN FOOTBALL
PLAYERS ASSOCIATION

CERTIFICATIONS

SOUTH CAROLINA
BROKER LICENSE

PROFESSIONAL ACCOMPLISHMENTS

Since joining Beach Commercial in 2004, Edward has become one of the most sought-after commercial brokers in the Greater Charleston market. His unmatched market knowledge and extensive business relationships in South Carolina allow him to provide sound financial and logistical property recommendations for his clients.

As an eight time recipient of the "Realtor of Distinction" award, Edward is among the top 10 percent of sales producing Realtors registered with Charleston Trident Association of Realtors, having exceeded the criteria of completing over \$9.5 million in volume and/or 23 sides in 2021. Based on the annual production rankings for Charleston Commercial Brokerage firms listed in CRBJ, Edward and his Beach Commercial colleagues consistently produce more volume per agent than any other firm. Beach Commercial's clients receive the benefits of a collaborative team and The Beach Company's extensive in-house professional services and resources.

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to being recruited to manage Beach Commercial's industrial portfolio, Edward worked with the South Carolina Department of Commerce for 10 years as a Senior Project Manager in the Global Business Development Division. During his tenure as an Industrial Recruiter, Edward completed five mega projects, each valued at \$100 million or more.

Edward is currently a candidate for the coveted Certified Commercial Investment Member (CCIM) designation, and has completed the curriculum of rigorous required classes in financial analysis, market analysis, investment analysis and negotiations.

PERSONAL

Hailing from Hilton Head, Edward was born and raised in South Carolina. Edward graduated from Hilton Head Preparatory School and Furman University where he played football and majored in political science.

He is an avid boater, outdoorsman, and has been a volunteer football coach at the Mount Pleasant Recreation Department for years. Edward and his two sons live in Mount Pleasant and are members of the Mount Pleasant Presbyterian Church.

BEACH

COMMERCIAL

A DIVISION OF THE BEACH COMPANY

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