

EDDIE HUGHES



Over 50 transactions in 2024

2024 gross sales and leases in excess of \$44,263,641

Consistently top 2% of land sales volume for Charleston area agents

Expert land investment broker

COMMERCIAL REAL ESTATE BROKER

2024

COSTAR POWER BROKER Q1
TOP SALES DEALS
BEACH COMMERCIAL
TOP PRODUCER OF THE YEAR

2023

COSTAR POWER BROKER Q3
TOP RETAIL LEASING DEALS
BEACH COMMERCIAL
TOP PRODUCER OF THE YEAR
CTAR REALTOR OF DISTINCTION

2022

BEACH COMMERCIAL
TOP PRODUCER OF THE YEAR

2021

BEACH COMMERCIAL
TOP PRODUCER OF THE YEAR
CTAR REALTOR OF DISTINCTION

2020

BEACH COMMERCIAL
TOP PRODUCER OF THE YEAR
CTAR REALTOR OF DISTINCTION

AFFILIATIONS

NATIONAL ASSOCIATION
OF REALTORS
CHARLESTON TRIDENT
ASSOCIATION OF REALTORS (CTAR)
COMMERCIAL INVESTMENT
DIVISION (CID) MEMBER

CERTIFICATIONS

SOUTH CAROLINA
ASSOCIATE LICENSE

PROFESSIONAL ACCOMPLISHMENTS

Eddie's unmatched knowledge of large land tract sales and development, coupled with his strong work ethic and diligence in taking projects from site selection through the entitlement process, make Eddie one of the most sought-after commercial brokers statewide. Since joining Beach Commercial in 2008, Eddie has developed an extensive network of long-term business relationships. Currently among the top 1 percent of land-sales producing Realtors in the Charleston area, Eddie's diverse portfolio experience includes working Real Estate Investment Trusts, hunting properties, timber sales, land development and acquisition in addition to industrial, office and retail sales and leasing.

As a nine time recipient of the "Realtor of Distinction" award, having exceeded the criteria of completing over \$10.8 million in volume and/or 20 sides in 2023, Eddie is consistently among the top producing Realtors. Based on the annual production rankings for Charleston Commercial Brokerage firms listed in Charleston Regional Business Journal, Eddie and his Beach Commercial colleagues consistently produce more volume per agent than any other firm. Beach Commercial's clients receive the benefit of a collaborative team and The Beach Company's extensive in house professional services and resources.

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Beach Commercial, Eddie spent five years as a sales agent with Beach Residential where he gained an understanding of the land development process, meeting financial proformas for developers, while creating value for perspective buyers. He was awarded Beach Residential Top Producer of the Year in 2007.

In addition to his career in real estate, Eddie has sales experience in the food and beverage industry. During his time as a Regional Manager of Coastal Wine & Beverage, company sales increased from \$3 million to \$13 million annually.

PERSONAL

Eddie has lived in South Carolina for more than 30 years. He lives in Wadmalaw Island and enjoys spending time on both land and water with his wife, Chris, and their daughter. He is an avid outdoorsman and enjoys hunting, fishing and boating, and a true craftsman by nature.

BEACH

COMMERCIAL

A DIVISION OF THE BEACH COMPANY

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