INDUSTRIAL | LAND | OFFICE | RETAIL

EDWARD ROBINSON, IV



SENIOR BROKER ASSOCIATE

2024
- Q1 COSTAR POWER BROKER: TOP SALES DEAL

2023
- Q3 COSTAR POWER BROKER: TOP RETAIL LEASING DEAL

2021
- CTAR REALTOR OF DISTINCTION
- BEACH COMMERCIAL CAPTAIN'S CUP

2020
- CTAR REALTOR OF DISTINCTION

AFFILIATIONS
- NATIONAL ASSOCIATION OF REALTORS (NAR)
- CHARLESTON TRIDENT ASSOCIATION OF REALTORS (CTAR)
- COMMERCIAL INVESTMENT DIVISION (CID) MEMBER
- CERTIFIED COMMERCIAL INVESTMENT MEMBER (CCIM) CANDIDATE
- FURMAN FOOTBALL PLAYERS ASSOCIATION
- HILTON HEAD PREPARATORY SCHOOL ATHLETIC HALL OF FAME INDUCTEE

CERTIFICATIONS
- SOUTH CAROLINA BROKER LICENSE

PROFESSIONAL ACCOMPLISHMENTS

Since joining Beach Commercial in 2004, Edward has become one of the most sought-after commercial brokers in the Greater Charleston market. His unmatched market knowledge and extensive business relationships in South Carolina allow him to provide sound financial and logistical property recommendations for his clients. As an eight time recipient of the "Realtor of Distinction" award, Edward is among the top 10 percent of sales producing Realtors registered with Charleston Trident Association of Realtors, having exceeded the criteria of completing over $9.5 million in volume and/or 23 sides in 2021. Based on the annual production rankings for Charleston Commercial Brokerage firms listed in Charleston Regional Business Journal, Edward and his Beach Commercial colleagues consistently produce more volume per agent than any other firm. Beach Commercial's clients receive the benefits of a collaborative team and The Beach Company's extensive in-house professional services and resources.

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to being recruited to manage Beach Commercial's industrial portfolio, Edward worked with the South Carolina Department of Commerce for 10 years as a Senior Project Manager in the Global Business Development Division. During his tenure as an Industrial Recruiter, Edward completed five mega projects, each valued at $100 million or more. Edward is currently a candidate for the coveted Certified Commercial Investment Member designation, and has completed the curriculum of rigorous required classes in financial analysis, market analysis, investment analysis and negotiations.

PERSONAL

Hailing from Hilton Head, Edward was born and raised in South Carolina. Edward graduated from Hilton Head Preparatory School and Furman University where he played football and majored in political science. He is an avid boater, outdoorsman, and has been a volunteer football coach at the Mount Pleasant Recreation Department for years. Edward and his wife, Jillian, live in Mount Pleasant with their four sons.

BEACH COMMERCIAL

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